

# TUTOR ELECTRIC NEWS

**Tutor Electrical Service, Inc.**

## OKLAHOMA HERE WE COME!

Thanks to the request of Aitken and Moore General Contractors, Tutor Electrical Service, Inc. is now a bonafide electrical contractor in the state of Oklahoma.

Although we were held back by slow governmental process, we fought the battle to ultimate victory and now have our Oklahoma business in place complete with our master electrical license and with one journeyman license holder and one apprentice license holder at this time.

Congratulations to Jason Werry who took and passed his Oklahoma journeyman electrician exam on the first try. Also, Bobby Tutor managed to pass the master electrical exam on the first attempt as well.

We started our first project in Henryetta, Oklahoma at least two weeks behind schedule and with a G. C. concerned about our delays.

Thanks to the hard work of Jason Werry and Tony Adrian, we were back on schedule within one week and have all but finalized the job in record time and have com-

pletion set ahead of schedule.

We have received word that we have won the bid for a new large dialysis clinic in Oklahoma City which will be starting later this month.

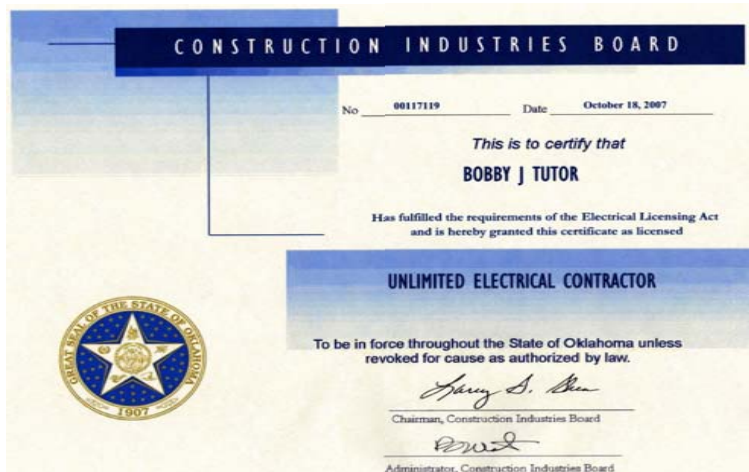
Although we will not be actively bidding work in Oklahoma, we do have the capability to do so if the need arises. If the Fresenius Medical Care folks continue to add projects in the state of Oklahoma, Tutor Electrical Service will be ready to work.

Also, if we can be of any help in Oklahoma for any of our other

existing contractors, we will do our best to serve your needs as best we can.

Thanks again to Aitken and Moore General Contractors for the opportunity to expand our horizons and reach a little deeper into the "realm of capability" bucket.

*Bobby*



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### Special points of interest:

- *The office will be closed Monday, December 24 and Tuesday, December 25 for Christmas and Monday, December 31 and Tuesday, January 1 for New Years. All of us here at Tutor Electrical Service, Inc. wish you and your families a safe and blessed Christmas holiday.*

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## Welcome New Employees

JAMES FULWIDER

JAMES GALLAGHER

KENNETH HUSK

SHANON TILLEY

DEMARCUS WILLIAMS

DAVID STRIEGEL

## Spotlight on Safety ARC-FAULT CIRCUIT INTERRUPTERS

### What are arc-fault circuit interrupters (AFCIs)?

The 2008 *National Electrical Code*®(NEC) requirement for AFCI protection considerably expands this fire prevention technology to the majority of circuits installed in new and renovated homes. The type of AFCI currently available commercially is a next generation circuit breaker that not only provides the conventional safety functions, but its advanced design also rapidly detects potentially dangerous arcs and disconnects power in the circuit before a fire can start. Fire safety officials throughout the U.S. endorse AFCIs as a significant step forward in electrical fire safety.

### Why should they be installed in homes?

AFCIs save lives and make homes safer. According to the U.S. Fire Administration, Each year home electrical problems cause about 70,000 fires, resulting in 485 deaths and \$868 million in property loss.

### Why mandate AFCIs for newer homes when statistics show the majority of problems have occurred in older homes?

Fire safety officials recommend the use of AFCIs in all dwellings. While it is true that fire statistics in many cases are derived from older dwellings, damage to appliance cords or to wires hidden in walls can occur regardless of a home's age. In addition, incorrectly performed electrical installations can occur in both new and old homes. As technology evolves and the NEC is revised, the enhanced level of safety is typically

required only in new construction that is subject to the latest adopted edition. Homes wired per the 2008 NEC will have the majority of their circuits protected by AFCIs for the life of the electrical system.

### How do you know AFCIs will prevent Fires and save lives?

Since 1999, AFCIs have been thoroughly field-tested. Underwriters Laboratories, the National Association of State Fire Marshals (NASFM), the U.S. Consumer Product Safety Commission, and many other experts have found AFCIs to be reliable and effective. By eliminating a significant source of electrically related fires, future statistics will demonstrate a reduction in fires of Electrical origin.

### Are AFCIs expensive?

The cost of the enhanced protection is directly related to the size of the dwelling and the number of circuits installed. Current retail prices of AFCI-type circuit breakers at several national building supply chains are in the range of \$35 to \$40 per unit. Even for larger homes with more circuits, the cost increase is insignificant compared to the total cost of the home, particularly when the increased level of safety is considered.

### Do AFCIs interfere with smoke alarms and appliances and trip unnecessarily?

AFCIs do not interfere with power supply reliability. These state-of-the-art

devices identify problems that current circuit breakers are not designed to protect against, which can result in what appears to be an unexplained circuit breaker trip. By actually identifying these problems, residents are safer.



## HANDS OFF TO GERMS

Cold and flu season is coming and now is a good time to think about your hand washing habits.

During the course of a normal day, germs accumulate on your hands from many sources—direct contact with people, contaminated surfaces, animals and animal waste. Washing hands is the easiest, best way to prevent infection. Without washing your hands you can easily infect yourself by touching your eyes, nose or mouth, and you can just as easily spread those germs to others.

## Congratulations for 10 years of Dedicated Service

**Brian Brinkmann** came to Texas from Florida in 1996 and started to work for Tutor Electrical Service as a journeyman electrician. During the first five years Brian also attended Southwest Baptist Theological Seminary where he completed his Masters degree in Divinity. After receiving his degree, Brian moved back to Florida for several months.

Brian decided that he needed to be a TEXAN and came back to work for Tutor Electrical Service. On November 11, 2007 Brian completed 10 years with us and is only the second employee to reach that milestone. Brian was presented a plaque at the Christmas party and was recognized for his devotion to our success.



## 2007 Christmas Party

On Friday, December 7, Tutor Electrical Service employees met at Spring Creek Barbeque in Mansfield to celebrate another successful year with many blessings upon which to reflect.

This is our fourth year to celebrate at Spring Creek Barbeque and once again the facility and food was wonderful.

The evening was spent with good food, fun and fellowship.

This years Chinese gift exchange was particularly enjoyable as we saw many of the gifts taken to the third and final pick.

It is important, and good to take time to get together under a different setting other than the jobsite. With many new employees and over 70 people at the party, we get a chance to meet new employees as well as significant others.



During this Christmas season we believe it is timely to remember the reason for the season. Jesus is the reason for season and to all Christians that believe God's Holy Word, Jesus is the Son and the only way to the Father. While we are faced with every special interest group crying for special consideration in this politically correct society, let's not forget the true reason that Christmas was made a holiday.

To all our employees, contractors, vendors, families and friends we count you all as special and wish each and all of you a happy, healthy and enjoyable Christmas.

To our employees, we thank you all for your hard work and dedication.

To our vendors, we thank you for all you do to help Tutor Electrical Service to be the best electrical contractor we can be.

To our customers and contractors that believe in us we say thank you. Our promise to you is that we will fight to be better and to remember that our success is dependant on our ability to deliver to you the best finished product completed in a timely manner and at the best possible value.

## **Tutor Electrical Service, Inc.**

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*Proud members of the  
Independent Electrical Contractors  
and  
Better Business Bureau*

**We're on the Web**

**[www.tutorelectric.com](http://www.tutorelectric.com)**

*TUTOR ELECTRICAL SERVICE, INC.*

*was founded in January, 1993 as a sole proprietorship  
which later was incorporated in 1996.*

*It was in the beginning, and will continue to be our  
first and most important task to serve our customers to  
the best of our ability.*

*Pride in our workmanship is evidenced through our  
commitment to excellence in all our installations.*

*We will honestly strive to find the best solutions with  
the best value to our customers.*

*We know that value takes work and we are committed  
to that task, knowing that often the best value is not the  
cheapest price but a fair price for a end product that  
will stand the test of time.*

## **A BRIEF LOOK AT 2007**

2007 has been full of excitement as well as challenges. During the past 12 months Tutor Electrical Service experienced the swing from a lull in business during the first quarter to a boom during the last two quarters. We now have 15 full time apprentices in the IEC four year apprenticeship program and 40 full time employees. We are incorporating new methods and policies required to meet the demands that growth necessitates.

Total sales for this year have increased from 2.5 million in 2006 to 3 million in 2007, or an 18% increase in sales. This was after the worst first quarter in five years.

Due to the slow first quarter followed by over 20 new jobs kicking off within two months of each other, we experienced manpower shortages as well as increased expenses due to the boost in sales, overtime wages and additional cost for temporary personnel. The good news is that we are now at a more even keel and are ready to move forward with the new people, trucks, tools and equipment needed.

Our goal for 2008 will be at least 4 million in sales which equals about \$335,000 per month which we have already accomplished over the past two months. With new jobs in place that will keep the pace through the first quarter of 2008 we can be optimistic looking to next year.

As we move forward into 2008 we must remember that we are here to serve our customers through honesty, integrity and a sincere desire to make ourselves better at what we do.